

Körting – around the world 15 times and other surprises



The month of December is the bridge between the old and the new year. Körting Hannover AG is seizing the opportunity to take a look back at a successful and eventful 2014. And of course we'll be taking a look forward to 2015 as well.

Customer service:

15x around the **world**



600.090 km

this is the distance the Körting service team covered **2014** on behalf of the customers.

Worldwide **export** of our **products**



80%

Körting India celebrates its 20th anniversary

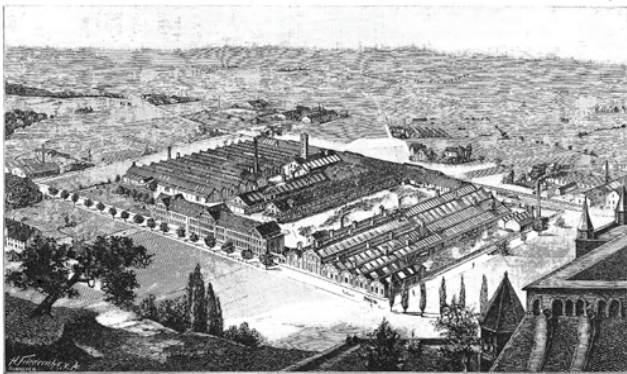
In 2014, Körting celebrated a major anniversary with its Indian subsidiary Körting Engineering Private Limited. The Hanover company started business on the Indian market back in the 1970s. Even then, the demand for high-quality, German-made products was huge. However, exporting products and components was only possible with a special import licence from the Indian government. The hard work has proved worthwhile. In 1994 Körting founded its own subsidiary in India. An Indian team of nine is now helping to make Körting products a success. The forecasts for 2015 are looking good. India is expecting economic growth of 5.9% and Körting Hannover AG has put its products on the international map.

Customer service – around the world 15 times

Körting Hannover AG specialises in jet ejector and vacuum technology and customer satisfaction enjoys top priority. Körting staff operates around the world to meet customers' expectations. And in 2014, this translated into 600,090 km, in other words the distance covered by Körting service personnel alone to serve customers. "Our statistics demonstrate how hard we work to ensure that customers are fully satisfied with our products", explains Dr York Fusch, CEO of Körting Hannover AG. As a result, Körting employees have circumnavigated the world almost 15 times. And they are deployed all over the globe. "After all, we export over 80% of our products. So we believe it's up to us to go that extra mile to ensure our products and services are top quality", comments Dr Fusch.

Another anniversary in 2015

In 2015 the company will be observing another anniversary. Körting Hannover AG will have then been located at its base in Hanover's Linden neighbourhood for 125 years. In 1890 (and therefore 19 years after its official foundation), the company moved from Celler Strasse in Hanover's Oststadt to the company's new premises in Hannover Linden. The increasing demand for Körting products meant the company had to expand its capacities. A new foundry, its own power plant, new production and admin facilities were set up there. Körtingsdorf was built at the same time, a housing development for workers with its own school nearby the new plant. The new anniversary in 2015 will again underline just how relevant the inventions of company founder Ernst Körting are today. As a pioneer of jet ejector technology, he came up with the principle of the supersonic nozzle. His engineering skills were the cornerstone of today's company which is successful all over the world.



2015 – a year of trade shows and surprises

Similarly to previous years, in 2015 Körting Hannover AG is planning to take part in plenty of trade shows all over the world again. The trade shows are firm dates in sales engineers' calendars. There are many reasons why the company takes part in these events. Talking to customers, receiving direct feedback on products and of course presenting innovations and new products are just some of them. But 2015 will be a special year in particular because Achema will be taking place in Frankfurt am Main. With over 170,000 visitors, the processing industry's premier show for chemical technology and process engineering is an important event for Körting Hannover AG. The company will be on site with an innovative stand concept to showcase its products and services for the chemical process engineering segment. Klaus Galda, sales director at Körting Hannover AG, already has a surprise to announce: "We're currently working on a special eye catcher that we'll be presenting at Achema". But Klaus Galda and his team weren't revealing any further details.

ACHEMA at a glance

Date	15 – 19 June 2015
Place	Messe Frankfurt am Main
Stand	Hall 4.0, stand J 22
Web	www.achema.de



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