

Relocation: Koerting do Brasil grows at its new facilities



In August Koerting do Brasil moved to its new offices in the Rua Adip Avada 35, Cotia. The path continues in the direction of further growth: Apart from Brazil, the field of business is to be extended to cover the whole Latin-American market in future.



“With the relocation to the new and larger rooms we are well positioned for further growth”, as Tomas Eriksson, Sales Manager and Director of Koerting do Brasil, a subsidiary company of Körting Hannover AG, explained. The international cooperation of Körting Hannover AG with this Brazilian company is based on a long tradition. In 1968 already Körting supplied the Brazilian textile industry with lye recovery plants. Over the past decades, after Körting had been represented by diverse other companies Koerting do Brasil was founded officially then in 2011 as an own subsidiary company for the Brazilian market.

Rapid increase in the order situation

After overcoming many bureaucratic barriers, everything went well for Körting in the fifth largest state in the world: “We were able to increase the number of orders received quite considerably in 2013”, reported Eriksson. He is confident that a further conspicuous

increase will be possible in 2014.

Koerting do Brasil is best represented in the fields of edible oil and biodiesel – with customers such as ADM, Bunge, Cargill and Louis Dreyfus. “Vacuum plants, caustic recovery plants and thermo-compressors are further fields which we cover”, according to Rodrigo Castro, Sales Engineer at Koerting do Brasil. “Furthermore, we are working at a heightened pace to gain further final customers in the fields of the chemical and petrochemical industry, in the food processing industry as well as in shipbuilding”.

Extending the Latin-American market

On account of demands made, the field of action has been extended over the borders of Brazil. “First of all, at the beginning of August we received a large order from the Dominican Republic then after that we were present at the 15th Latin-American Congress and at



Friendly welcome in the new office.

the fair for fats and oils in Santiago/ Chile. We want to supply further projects in Latin America – above all, in the field of edible oils I see great chances.” In spite of the economically critical situation in Brazil, Eriksson showed himself to be very optimistic: “The brand name of Körting is well-anchored here in many industries because they have been a presence on the Brazilian market for such a long time. In the past however local support was missing. With Koerting do Brasil detailed consulting and customer liaison can be offered now on site.

At a glance:

Koerting do Brasil is your reliable partner for the following products:

Ejectors / Vacuum Technology

Jet pumps
Condensers
Multi-stage steam jet vacuum systems
Process technology
Steam jet heaters
Liquid jet mixing nozzles

Waste Gas Cleaning / Environmental Technology

Jet pumps for waste water aeration
Jet pumps for introducing ozone
Scrubbers
Separators
Evaporation plants

Process Heat / Firing Technology

Burner technology



Competence on-site
Rodrigo Castro, Sales Engineer



On the road to growth
Tomas Eriksson, Director



For further information please contact:

Koerting do Brasil Ejetores e Equipamentos de Vácuo Ltda.

Rua Adib Auada 35
Bloco B - Sala 110
06710-700 Cotia - SP
Telefon: +55 11 4321-2745
info@koerting.com.br

Dipl.-Ing. Klaus Galda
technical sales leader
Körting Hannover AG
+49 511 2129-245
st@koerting.de

www.koerting.de

